



STELLA POINT
CAPITAL

**YOUR GROWTH
IS OUR COMMITMENT**

Stella Point enables well-positioned businesses to access transformational growth opportunities. Our value extends beyond funding by providing owners and management teams with senior counsel, operational expertise, and long-range market insight.

With the experience and perspective to help you achieve long-term growth, we are investors and partners in your success.

Investment Criteria

MIDDLE MARKET FOCUS	\$50 to 500 million enterprise value Approximately \$10 to 50 million of EBITDA Minimum equity investment of \$20 million Appetite to invest meaningful incremental equity
CONTROL ORIENTATION	Typically control investments
DOMESTIC BUSINESSES	North American headquarters, some with international operations
ESTABLISHED INDUSTRIES	Industrial Consumer Business Services
INVESTMENT ATTRIBUTES	Strong market positions Identifiable growth opportunities Compelling return on invested capital Mitigated risk

Why Stella Point

FLEXIBLE	Our capital sources afford us the ability to address structure, time horizon and investment size.
FOCUSED	We are able to provide unparalleled senior level attention to our management partners due to our nimble, flexible and straightforward relationship.
EXPERIENCED	Our managing partners invested over \$2 billion of capital in more than 35 investments, in their prior firms.
VALUE CREATORS	The firm was created to leverage its experience facilitating business building by providing value-added counsel, unlocking growth opportunities and accessing exceptional execution resources.

The Portfolio

Stella Point has invested ~\$280 million of equity across its portfolio companies

	 FIRST AMERICAN PAYMENT SYSTEMS	 RIGHTPOINT	 intermex International Money Express	 vereco the better option
DATE:	August 2014	May 2015	February 2017	October 2018
PARTNER:	Founder & Management Team	Co-founders	CEO & Management Team	Co-founders & Management Team
DESCRIPTION:	Leading provider of credit card processing services to SMBs	Leading digital agency and IT consulting firm to Fortune 500	Leading remittance company to Latin American countries	Leading fully outsourced print provider to hospitals



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About the Team

Justin Wender – Managing Partner (wender@stellapoint.com)

Mr. Wender co-founded Stella Point Capital in 2012. Previously, he spent more than 17 years at Castle Harlan where he played a significant role in the development of the firm. Mr. Wender ran the firm's investment process from 2003 to 2010 and was President of the firm from 2006 to 2010. He led the effort of raising two funds at Castle Harlan totaling \$2 billion. In addition, Mr. Wender was involved with numerous investments for the firm, serving on the board of directors of eleven portfolio companies over his career. Currently, he serves on the board of First American Payment Systems, Intermex and Rightpoint. He serves as a Trustee and the Chair of the Investment Committee of Carleton College, a Trustee of the Weitz Funds and a Trustee of the International Center for the Disabled. Mr. Wender holds his MBA from the Wharton School at the University of Pennsylvania and his BA from Carleton College.

Adam Godfrey – Managing Partner (godfrey@stellapoint.com)

Mr. Godfrey co-founded Stella Point Capital in 2012. Previously, he spent nearly 19 years with Lindsay Goldberg, Lindsay Goldberg & Bessemer and Bessemer Holdings. Mr. Godfrey joined Bessemer in 1992 when it had just five investment professionals. He played a significant role in the development of Lindsay Goldberg, which raised more than \$10 billion across three private equity funds during his tenure. Mr. Godfrey sourced and managed numerous investments for the firm, serving on the boards of twelve portfolio companies. Currently, he serves on the board of First American Payment Systems, Intermex and Rightpoint. Mr. Godfrey also serves as a Board Member of Schneider National and as a Member of the Center for Private Equity at the Tuck School of Business at Dartmouth where he previously served as a member of the MBA Advisory Board. He holds his MBA from the Tuck School of Business at Dartmouth and his BA from Brown University.

Duane Greenly – Management Partner (greenly@stellapoint.com)

Mr. Greenly joined Stella Point Capital in 2012. Previously, he spent more than 35 years in various leadership positions within the industrial manufacturing sector where he has successfully executed product line extensions, geographic diversification, facility rationalization, key pricing initiatives and bolstered management teams. Most recently, Mr. Greenly was the COO and CEO of Ames True Temper from 2002 through 2011, after previously working in senior level positions at Newell Rubbermaid, Morgan Door and Barry Controls. He serves as a Board Member of the Bloomsburg University Foundation and as a Member of the Central Pennsylvania Business College. Mr. Greenly holds his MS from Morehead State University and his BS from Bloomsburg University.

Robert Jahn – Managing Director (jahn@stellapoint.com)

Mr. Jahn joined Stella Point Capital in 2012. Previously, he spent nearly six years with Lindsay Goldberg and Lindsay Goldberg & Bessemer after joining in 2004. Mr. Jahn helped to execute and manage numerous investments for the firm and served on the board of directors of one of its portfolio companies and observed on several others. Currently, he serves on the board of Intermex and Rightpoint and is a board observer of First American Payment Systems. Mr. Jahn holds his MBA from the Wharton School at the University of Pennsylvania and his BS in Applied Physics with Distinction from Yale University.

Ryan Hunter – Principal (hunter@stellapoint.com)

Mr. Hunter joined Stella Point Capital in 2017. Previously, he spent nearly seven years with Moelis & Company after joining in 2010, originally advising clients in the Industrials and Consumer industries. Mr. Hunter was most recently an Executive Director in the Gaming & Lodging Group where he helped to source and execute numerous transactions for the firm. He holds his MBA from Columbia Business School and his BS from Lehigh University.

Howard Weiss – Chief Financial Officer and Chief Compliance Officer (weiss@stellapoint.com)

Mr. Weiss joined Stella Point Capital in 2016. Previously, he spent more than 25 years with Castle Harlan, serving as its Senior Vice President and Chief Financial and Administrative Officer and Chief Compliance Officer. Prior to joining Castle Harlan, Mr. Weiss was Vice President and Controller with Sotheby's, the international fine art and collectibles auctioneer. He is a Founding Board Member of the Private Equity CFO Association and was a member of the board of the Private Equity Industry Guidelines Group. Mr. Weiss also served as a member of the Maimonides Medical Center Board of Trustees from 2007-2017. He is a Certified Public Accountant. Mr. Weiss holds his M.B.A. in Finance with Honors from Long Island University, and his B.B.A. in Accounting with Honors from the City College of New York.